AQUA
PURE CLEAN

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PRESENTED BY

10X BUSINESS BROKER

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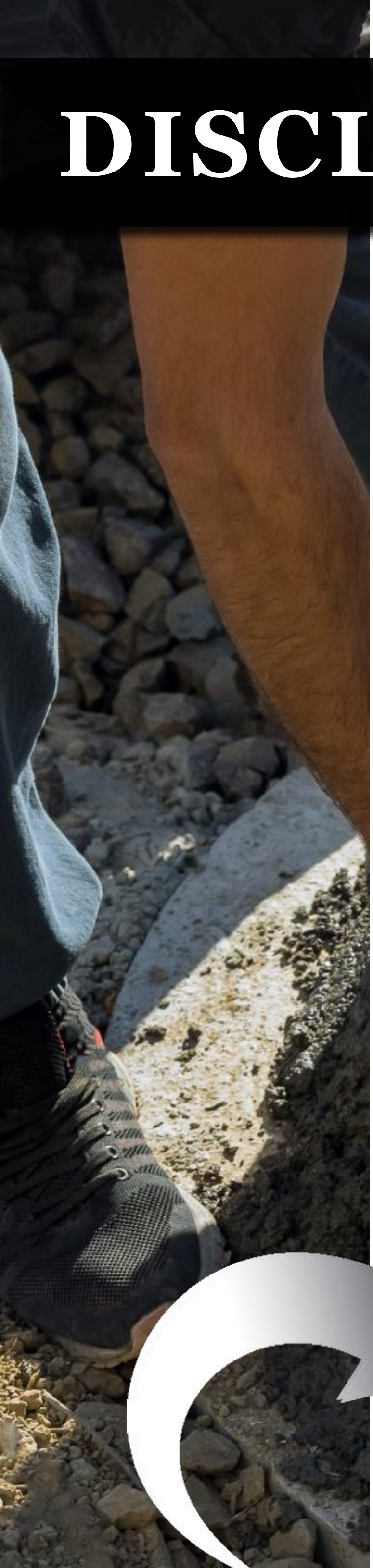

DISCLAIMER

This Offering Summary has been compiled under a contractual relationship between 10X Business Broker, the broker, and its client, **Aqua Pure Clean**, the seller, for whom Katherine Ramirez is the designated broker for this offering. The information and materials contained herein are derived from the seller or its representative's data and materials. This includes, but is not limited to, business history, operating procedures, financial statements and reports, income tax returns, and assumptive data. The Offering Summary may also include estimates of value, which may be subject to independent appraisal.

The broker has not audited, nor has it caused an audit of, the seller's books, records, or financial statements. Accordingly, the broker makes no representations, expressed or implied, as to the accuracy of such books, records, financial statements, or any conclusions drawn from them, nor shall the broker be liable in any manner for any loss, damage, or injury resulting from the inaccuracy of the information and materials contained herein.

This Offering Summary is intended for exclusive use by qualified prospective purchasers and their professional advisors and may not be reproduced in any form. It represents neither an offer to sell nor a solicitation to sell assets and/or securities to any specific party who may receive this information.

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PROCESS

1. New Listing Inquiry
2. Sign NDA
3. Chat With Broker
4. Review Docs
5. Ask Questions
6. TELL BROKER YOU'RE INTERESTED OR NOT!
7. Meet The Owner Via Zoom
8. REVIEW INTEREST Or PASS ON BIZ!
9. Onsite Visit with Owner
10. Submit (LOI) Letter of Intent
11. Due Diligence
12. GET TO THE FINISH LINE!

CLOSE THE SALE!

TABLE OF CONTENTS

EXECUTIVE SUMMARY

BUSINESS NAME
Aqua Pure Clean
Started 1960

LOCATION
Home Office

ASKING PRICE
$575,000

GROSS REVENUE
$550,000

SELLER'S DISCRETIONARY EARNINGS
$250,000

FURNITURE, FIXTURES & EQUIPMENT (INCLUDED)
$60,000

INVENTORY (INCLUDED)
(NA)

REASON FOR SALE
Retiring

BUSINESS OVERVIEW

Aqua Pure Clean is a family-owned and operated septic tank pumping & Porta Potty business with a legacy of excellence and reliability.

Since 1998, Robert the Owner of **Aqua Pure Clean** has been carrying on the tradition of his father, who founded the business 60 years ago in 1963, and taught Robert everything he knows. Robert values the trust and loyalty of his long-term customers, who he treated as friends and neighbors. Robert enjoys the flexibility of running his own business, which allows him to spend quality time with each customer and provide personalized services for them. He has grown the business steadily over the years to support his family.

Robert has chosen not to expand it further, as he prefers to focus on his passions for the outdoors and his hobbies. **Aqua Pure Clean** is more than just a business, it is a community company that has a strong legacy in the Oneida and Lemglade Counties.

This business is great for a company already doing Septic service to own this route and client list of loyal customers.

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BUSINESS OVERVIEW

How They Make Money:

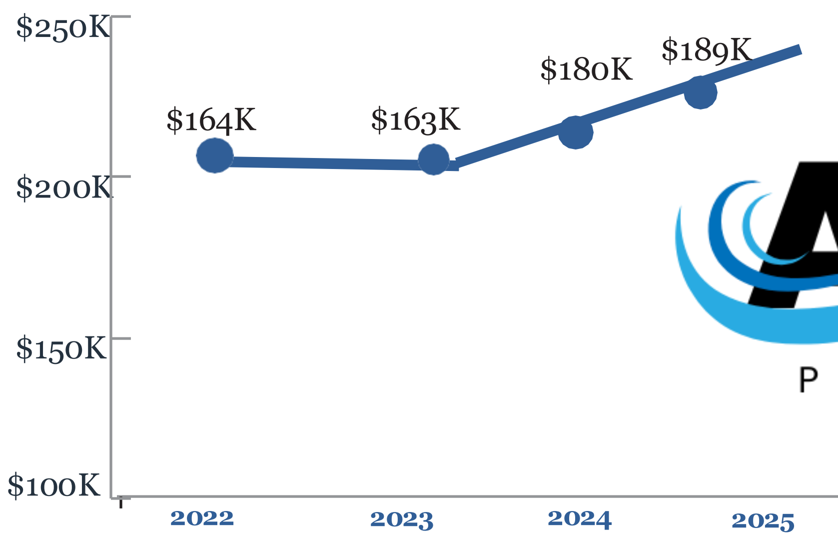
Aqua Pure Clean is **competitively priced**, especially for in-person & online training instruction. Their **$500 full package** is in line with or slightly below other in-person programs.

Online-only options like **Aceable** are cheaper but lack in-person driving unless bundled.

Aqua Pure Clean **supplemental lessons** and **road test services** offer flexibility for students needing extra help.

FINANCIAL PERFORMANCE

Gross Revenue



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CUSTOMERS

Residential Clients for pump holding and septic tanks, and occasionally camper/porta potties in Oneida and Langlade County and dispose of waste in a local treatment facility. They also perform the 3-year inspections when appropriate, they do not do real estate sale/plumbing inspections.

OFFICE

The Office is currently a home office, and therefore can be remote and can be located within the Onieda and the Langlade Counties. You will have the opportunity to keep expenses down by running your business out of your home if you choose that route.

REQUIREMENTS

Here are the certification levels needed to run a septic pumping business, the level depends on whether would be land spreading or strictly using the treatment plant.

•**Master Operator — Grade T**; conduct all aspects of septage servicing, except land application, and has attended the Master Operator Class, passed the Master Operator — Grade T examination and submitted a 1600-hour experience statement.

•**Master Operator — Grade L**; conduct all aspects of septage servicing, including land application, and has attended the Master Operator Class, passed the Master Operator — Grade T and Master Operator — Grade L examinations and submitted a 1600-hour experience statement.

The operator needs to have one of these levels before testing for the above levels.
•**Certified Operator — Grade T**; conduct all aspects of septage servicing except the land application of septage. To become a certified operator, a person must pass the Septage Servicing Operator Certification — Grade T examination.

•**Certified Operator — Grade L**; conduct all aspects of septage servicing including the land application of septage. To become a certified operator, a person must pass the Septage Servicing Operator Certification — Grade L examination.

There are also a certain numbers of operating hours needed before able to test. I've included the website link in case helpful. Septage servicing operator certification | | Wisconsin DNR

EMPLOYEES

There is 1 full-time Employee the owner.

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MARKETING STRATEGY

Aqua Pure Clean created an excellent reputation in and around the Community with the **Aqua Pure Clean** Brand.

Key components included:

- COMPANY WEBSITE
- SOCIAL MEDIA PAGE
- LOCAL CLIENTS
- CURRENT CLIENT LIST

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SERVICE AREA

WISCONSIN
COUNTYOUTLINE MAP

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GROWTH OPPORTUNITIES

A new owner can accelerate growth at Aqua Pure Clean through the following ways:

- Dedicated sales rep to focus on getting more clients
- Advertising
- Networking with Realtors or Builders
- Hiring someone to add to the team

More to share with an LOI

COMPETITION

Primary Competitors Include:

H&H Septic Services – 10+ years in business

A-1 Septic Services – 10+ years in business

Randy's Septic Service – 10+ years local owner with 2 trucks.

COMPETITION

What Makes Them Different!

This dynamic and purpose-driven business is the **only provider in its niche** offering specialized yoga and mindfulness programs tailored to children and teens in the **afterschool activity market**. With a curriculum developed for ages **3 to 16**, the company delivers high-value programming that enhances physical and mental well-being in educational and recreational settings. Its services are already trusted by **schools, camps, and youth organizations**, positioning the brand as a go-to partner for health-focused enrichment.

What truly sets this business apart is its **dual revenue model**: not only does it offer contracted programming across the U.S., but it also powers a **branded licensing platform** that enables certified instructors to launch their own kids' yoga classes under a well-established and trademarked identity. This model—think "Zumba for kids yoga"—offers scalable income potential, with teachers subscribing to monthly memberships and accessing exclusive marketing and teaching tools. With a presence in both the **U.S. and Canada**, the brand is poised for national expansion.

For a buyer seeking an **innovative and mission-driven acquisition**, this business presents an exciting opportunity to tap into a growing wellness market, while benefiting from recurring income, an established reputation, and a clear path to scale.

EQUIPMENT LIST

Included in Sale Available With Request

OWNER

Meet **Robert**, the current Owner of **Aqua Pure Clean**.

Robert has been carrying on the tradition of his father, who founded the business 40 years ago and taught Robert everything he knows. Robert values the trust and loyalty of his long-term customers, who he treated as his friends and neighbors.

Robert enjoys the flexibility of running his own business, which allows him to spend quality time which he prefers to focus on his passions for his family, the outdoors and his other hobbies.

Robert is selling the business so he can retire and enjoy the fruits of his labor.

OFFERING

Type of Offering

This is a restricted private offering of certain owned assets of **Aqua Pure Clean, Robert** owns the company. **The company is an LLC in Madison, WI.** The offer includes the company assets and the seller's assets in the form of proposed training/consulting, and/or non-compete agreements for a new owner.

TANGIBLE AND INTANGIBLE ASSETS FOR SALE

The base acquisition price includes all the tangible and intangible assets of the company and the seller for the orderly and successful transfer of the business assets to a new owner. Tangible assets offered for sale and included in the base asking price include all the following:

- Website URL www.website.com
- Social media – All social media accounts and all content. This includes the following platforms: Instagram, Facebook Page, Facebook Group, Pinterest, X.
- This includes all videos
- Yelp Page, Google My Business Page
- 3 Vehicles equipped with passenger brakes, passenger mirrors, safety equipment, tire inflation device
- 2 office desks
- 1 Desk classroom
- 2 desktop computers and 1 laptop
- 3 filing cabinets
- 13 chairs for a classroom with desktops (student seats)
- Large TV used for presenting in class

OFFERING

TANGIBLE AND INTANGIBLE ASSETS FOR SALE

- 4 large cones, 4 small cones used for parallel parking and road tests
- 1 Large whiteboard used for traffic demonstrations
- 30 hardback books used for classroom instruction- Drive Right
- 15 binders with DPS Rules
- Classroom materials (pencils, highlighters, notebooks etc.)
- 1 Canon Printer for office
- 1 Apple 16 iPhone (business phone)
- 8 driving education framed posters on the wall
- 3 decorative picture frames
- 3 office chairs
- DES scheduling software, plus all opt-in sequences, landing pages and more.
- All workflows in DES (contract templates to sign for teachers and schools/orgs; invoicing information, teacher onboarding workflow etc.)
- Existing contracts, relationships and partnership agreements
- All inbound inquiries and prospects whether converted or not
- All resources created for Business NAME teachers. This includes
- Aqua Pure Clean photo and video repository with hundreds of photos and videos to use on various social media platforms
- Aqua Pure Clean logos (the designs and variations)

OFFERING

Cash in bank accounts, AR receivables, and AP during the seller's ownership are excluded from the offering. In detail, the seller's cash accounts receivables from the current year of business conducted by the current owner, prepaid fees (if any), and deposits are all excluded from the sale of the business prior to the close date. This will be outlined at the time of the buy-sell agreement.

CURRENT DEBT STRUCTURE OF THE COMPANY

The assets sold will be delivered at closing free and clear of all encumbrances. The accounts receivable and accounts payable on the closing date will be outlined in detail in the buy-sell agreement.

CURRENT COMPANY POLICIES AND FINANCIAL CONDITION

Additional information about the business operations and policies will be provided to the qualified prospective buyer at the appropriate time during negotiations to purchase the business. The seller knows of no reason, however, why having such knowledge would negatively affect a prospective buyer's opinion of the company's value. No obligations or commitments exist at this time that would unreasonably limit a new owner.

Currently, the seller is unaware of any safety, product liability, environmental, or workers' compensation claims, nor are there any pending or unsettled claims against the business.

OFFERING

SALE STRUCTURE OF PREFERENCE

The seller is offering the tangible and intangible business assets for the total investment and upon terms, as outlined in this Offering Summary at the time this report was prepared.

THE NARRATIVE AND EXAMPLES HEREIN DO NOT CONSTITUTE AN OFFER BY THE SELLER TO ANY PARTICULAR PROSPECT. THE SELLER RESERVES THE RIGHT TO CHANGE OR RESTRICT THIS OFFER IN ANY WAY, AT ANY TIME, BEFORE, OR EVEN DURING NEGOTIATIONS WITH ANY PARTY.

QUESTIONS AND DISCUSSIONS WITH THE SELLER

This Offering Summary contains a brief narrative explanation of the business, its history, abbreviated tax return data, and a forecast income projection for a new owner. It is not a complete financial prospectus and is not intended to be.

After reading this Offering Summary, the buyer prospect’s next step is to meet the seller and discuss the business. Until that meeting occurs, 10X Business Brokers’ policy is not to provide additional confidential information about the company.

All questions should be directed to Katherine Ramirez, designated broker of 10X Business Broker. All appointments to discuss the business will be at times that are convenient to the seller. The seller and the brokers require at least 48-hour notice for such discussions.

FINANCIAL

ACTUAL HISTORIC INCOME AND EXPENSE STATEMENTS

The following spreadsheet provides a Summary and Details of historic income and expense statements for the last three years.

A	B	C	D	E	F	G	H	I	J	K	L
	FINAL		FINAL		FINAL		Actual				
	EOY		EOY		EOY		YTD				
	2022	%	2023	%	2024	%	2025	%			
Revenues (Net Sales)	**$ 204,116**	**100.00%**	**$ 265,266**	**100.00%**	**$ 145,507**	**100.00%**	**$ 86,216**	**100.00%**			
Total Income	204,116	100.00%	265,266	100.00%	145,507	100.00%	86,216	100.00%			
	-	0.00%	-	0.00%	-	0.00%		0.00%			
	-	0.00%	-	0.00%	-	0.00%		0.00%			
Cost of Goods Sold	**$ -**	**0.00%**	**$ -**	**0.00%**	**$ -**	**0.00%**	**$ -**	**0.00%**			
Misc Cost	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
COGS	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Gross Profit	**$ 204,116**	**100.00%**	**$ 265,266**	**100.00%**	**$ 145,507**	**100.00%**	**$ 86,216**	**100.00%**			
Advertising	4,673	2.29%	2,079	0.78%	1,566	1.08%	390	0.27%			
Automobile Expenses (Incl Insurance, Maintanance & Fuel)	26,701	13.08%	21,849	8.24%	18,772	12.90%	11,570	7.95%			
Classroom Expenses (Printing required Documents)	1,535	0.75%	2,487	0.94%	2,039	1.40%	743	0.51%			
Bank Fees	2,204	1.08%	1,583	0.60%	915	0.63%	407	0.28%			
Charitable Contributions	100	0.05%	-	0.00%	-	0.00%	-	0.00%			
Computer Hardware & Equipment Exp	152	0.07%	-	0.00%	-	0.00%	-	0.00%			
Dues & Subscriptions	1,232	0.60%	1,699	0.64%	1,569	1.08%	689	0.47%			
Hosting & Website Exp	3,876	1.90%	4,179	1.58%	2,965	2.04%	712	0.49%			
Education (Intsructors)	45	0.02%	345	0.13%	157	0.11%	90	0.06%			
Insurance	944	0.46%	960	0.36%	100	0.07%	-	0.00%			
Merchant Fees	6,426	3.15%	8,445	3.18%	5,367	3.69%	2,957	2.03%			
Professional Fees (Accounting & CPA)	2,105	1.03%	2,030	0.77%	1,565	1.08%	1,615	1.11%			
Contract Labour	-	0.00%	-	0.00%	-	0.00%		0.00%			
Meals & Entertainment	360	0.18%	573	0.22%	1,518	1.04%	619	0.43%			
Repair & Mainantance (Flooding Repairs & AC Old Building)	802	0.39%	2,546	0.96%	5,503	3.78%	1,003	0.69%			
Rent Expense	33,594	16.46%	41,388	15.60%	30,964	21.28%	7,706	5.30%			
Registration and Permits	700	0.34%	728	0.27%	150	0.10%	-	0.00%			
Office Furniture	-	0.00%	876	0.33%	-	0.00%	-	0.00%			
Office Supplies	2,112	1.03%	3,343	1.26%	2,001	1.38%	1,486	1.02%			
Office Expense	2,481	1.22%	5,417	2.04%	1,883	1.29%	1,350	0.93%			
Payroll Expense	76,636	37.55%	99,427	37.48%	67,697	46.52%	26,996	18.55%			
Payroll Processing fee	1,514	0.74%	1,361	0.51%	1,449	1.00%	1,109	0.76%			
Pest Control	271	0.13%	325	0.12%	109	0.07%		0.00%			
Postage & Shipping	121	0.06%	192	0.07%	22	0.02%	24	0.02%			
Software & SAAS Subscriptions	205	0.10%	473	0.18%	480	0.33%	407	0.28%			
Uniforms	301	0.15%	-	0.00%	115	0.08%		0.00%			
Taxes & Licenses (Property Tax Old Building)	220	0.11%	932	0.35%	1,552	1.07%	1,164	0.80%			
Teaching Supplies	-	0.00%	278	0.10%	-	0.00%	-	0.00%			
Training Expense	-	0.00%	205	0.08%	-	0.00%		0.00%			
Utillities	6,501	3.18%	10,177	3.84%	8,242	5.66%	3,364	2.31%			
Travel	-	0.00%	-	0.00%	447	0.31%	96	0.07%			
	-	0.00%	-	0.00%	-	0.00%		0.00%			
Total Operating Expenses	**$ 175,811**	**86.13%**	**$ 213,897**	**80.63%**	**$ 157,147**	**108.00%**	**$ 64,497**	**74.81%**			
CASH FLOW TO THE OWNER (SDE)	**$ 28,305**	**13.87%**	**$ 51,369**	**19.37%**	**$ (11,640)**	**-8.00%**	**$ 21,719**	**25.19%**		**$ 22,678**	**8.41%**
										$ 51,479	**2.27**
										Avg	**Multiply**
										INVENTORY	**$ 33,400**
										TOTAL	**$84,879.06**

FINANCIAL

ADJUSTED ADD BACKS INCOME AND EXPENSE STATEMENTS

The following spreadsheet provides a Summary and Details of historic income and expense statements for the last three years.

A	B	C	D	E	F	G	H	I	J	K	L
	FINAL		FINAL		FINAL		Actual				
	EOY		EOY		EOY		YTD				
	2022	%	2023	%	2024	%	2025	%			
Revenues (Net Sales)	**$ 204,116**	**100.00%**	**$ 265,266**	**100.00%**	**$ 145,507**	**100.00%**	**$ 86,216**	**100.00%**			
Total Income	204,116	100.00%	265,266	100.00%	145,507	100.00%	86,216	100.00%		$204,963.00	
	-	0.00%	-	0.00%	-	0.00%		0.00%			
	-	0.00%	-	0.00%	-	0.00%		0.00%			
Cost of Goods Sold	**$ -**	**0.00%**	**$ -**	**0.00%**	**$ -**	**0.00%**	**$ -**	**0.00%**			
Misc Cost	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
COGS	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Gross Profit	**$ 204,116**	**100.00%**	**$ 265,266**	**100.00%**	**$ 145,507**	**100.00%**	**$ 86,216**	**100.00%**			
Advertising	4,673	2.29%	2,079	0.78%	1,566	1.08%	390	0.27%			
Automobile Expenses (Incl Insurance, Maintanance & Fuel)	26,701	13.08%	21,849	8.24%	18,772	12.90%	11,570	7.95%			
Classroom Expenses (Printing required Documents)	1,535	0.75%	2,487	0.94%	2,039	1.40%	743	0.51%			
Bank Fees	2,204	1.08%	1,583	0.60%	915	0.63%	407	0.28%			
Charitable Contributions	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Computer Hardware & Equipment Exp	152	0.07%	-	0.00%	-	0.00%	-	0.00%			
Dues & Subscriptions	1,232	0.60%	1,699	0.64%	1,569	1.08%	689	0.47%			
Hosting & Website Exp	3,876	1.90%	4,179	1.58%	2,965	2.04%	712	0.49%			
Education (Intsructors)	45	0.02%	345	0.13%	157	0.11%	90	0.06%			
General Liability Insurance	944	0.46%	960	0.36%	100	0.07%	-	0.00%			
Merchant Fees	6,426	3.15%	8,445	3.18%	5,367	3.69%	2,957	2.03%			
Professional Fees (Accounting & CPA)	2,105	1.03%	2,030	0.77%	1,565	1.08%	1,615	1.11%			
Misc Cost	-	0.00%	-	0.00%	-	0.00%		0.00%			
Meals & Entertainment	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Repair & Mainantance (Flooding Repairs & AC Old Building)	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Rent Expense	13,200	6.47%	13,200	4.98%	13,200	9.07%	7,706	5.30%		$13,200.00	
Registration and Permits	700	0.34%	728	0.27%	150	0.10%	-	0.00%			
Office Furniture	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Office Supplies	2,112	1.03%	3,343	1.26%	2,001	1.38%	1,486	1.02%			
Office Expense	2,481	1.22%	5,417	2.04%	1,883	1.29%	1,350	0.93%			
Payroll Expense	51,636	25.30%	73,427	27.68%	41,697	28.66%	26,996	18.55%			
Payroll Processing fee	1,514	0.74%	1,361	0.51%	1,449	1.00%	1,109	0.76%			
Pest Control	-	0.00%	-	0.00%	-	0.00%		0.00%			
Postage & Shipping	121	0.06%	192	0.07%	22	0.02%	24	0.02%			
Software & SAAS Subscriptions	205	0.10%	473	0.18%	480	0.33%	407	0.28%			
Uniforms	301	0.15%	-	0.00%	115	0.08%		0.00%			
Taxes & Licenses (Property Tax Old Building)	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Teaching Supplies	-	0.00%	278	0.10%	-	0.00%	-	0.00%			
Training Expense	-	0.00%	205	0.08%	-	0.00%		0.00%			
Utilities	-	0.00%	-	0.00%	-	0.00%	-	0.00%		Included Now	
Travel	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
	-	0.00%	-	0.00%	-	0.00%	-	0.00%			
Total Operating Expenses	**$ 122,163**	**59.85%**	**$ 144,280**	**54.39%**	**$ 96,012**	**65.98%**	**$ 58,251**	**67.56%**			
CASH FLOW TO THE OWNER (SDE)	**$ 81,953**	**40.15%**	**$ 120,986**	**45.61%**	**$ 49,495**	**34.02%**	**$ 27,965**	**32.44%**		**$ 84,145**	**39.93%**
										$ 191,008	2.27
										Avg	**Multiply**
										INVENTORY	$ 33,400
										TOTAL	$224,408.39

COMPETITORS

COMPETITORS IN THIS SPACE THAT ARE SELLING

The following spreadsheet provides a Summary and Details of other businesses that are for sale now in the same space as this client.

MULTIPLES ARE NOT BASED ON LOCATION, THEY ARE BASED ON THE CATEGORY OF BUSINESS!

Competitors

PRICE	Gross Rev	Cash Flow	Profit %	Equipment	Real Estate	SDE Multiply	Location		Comments
$220,000.00	$334,865.00	$76,272.00	22.78%	$50,000.00		2.2	TX		2 Location
$599,000.00	$910,230.00	$298,731.00	32.82%	$94,300.00		1.7	FL		Downsizing
$599,000.00	$650,000.00	$222,000.00	34.15%			2.7	NJ		
$165,000.00	$108,446.00	$51,020.00	47.05%	$10,000.00		3.0	CA		
$205,000.00	$250,000.00	$85,000.00	34.00%	$60,550.00		1.7	IL		
$357,600.00	$450,708.20	$146,604.60	34.16%	$53,712.50		2.27			

HOW BUSINES PRICING IS CALCULATED:

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\+ SDE Multiply
\+ Equipment (Separate Number)
\+ Real Estate (If Any Separate Number)
= **Final Price of Business**

FINANCIAL

FORCASTED INCOME FOR THE CURRENT OR NEW YEAR

The following spreadsheet provides a Summary and Details of the projected income statement for the next 12 months.

PRESENTED WITH AN LOI!

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Each spreadsheet has four columns. The three left columns show historical income and expenses for calendar years ending December 31st. The right column shows YTD financials for the "Current Owner"

Historical income and expenses were taken from actual P&L Statements, copies of Federal income tax returns, and other data as provided by the seller. We, the broker, believe the information to be materially correct but do not vouch for nor guarantee the accuracy of either exhibit.

Any potential acquirer is expected to investigate all representations with the aid of expert advisors. YTD numbers are actuals P&L income and expenses as the year is progressing.

The primary purpose of the two Financial Statements is to show you the actual income and expenses. And show you the Financial Statements with the Add Backs, with its accompanying footnotes, is to provide the potential acquirer with enough information to decide whether the business described warrants further investigation.

Historical Income and Expense Statements

The preceding spreadsheets, "Summary of Income and Expense Statement" and "Details of Their Add Back Income and Expense Statement," shows an estimate for the operation of ***Aqua Pure Clean*** without any expenses that the successor ownership will not incur.

FINANCIAL

1. **Historical Actual Revenues** are consistent under the current owner for the past few years. These are positive and consistent numbers, based on the actual P&L's, current observations, and current activities that support these numbers to run the business as it is running now.
2. **Finding to Highlight:**
   - Sales are consistent. We believe this will continue for the rest of the current year.
   - Businesses with established reputations for reliability and quality find it easier to grow from their solid foundations instead of spending resources to repair damaged brands and operations. **Aqua Pure Clean** carefully maintained its relationship with its customers throughout the pandemic and beyond.
   - New ownership can contribute to growth in various ways. Examples include staff with additional skill sets and fresh eyes in areas such as evolving social media, digital marketing, and economies of scale to support growth.
   - The flexibility of the business and the changing landscape of business tools means abundant strategies to increase growth. **Aqua Pure Clean** will benefit from an acquisition by a business wishing to expand its breath or someone wanting a shortcut to starting a business. Either way, it can make sales soar beyond our forecast.

FINANCIAL

3. Add Back Financial Statement Summary are based on a line-by-line review of current expenses. Expenses are projected to stay the same, in some cases, assumed to be variable in relation to an increase in net sales or employees. For example, economies of scale are present in many activities such as marketing, increased clients, etc. Comments on other significant operating expenses and benefits are as follows.

- Charity and Meals where removed because these were personal expenses
- Repairs was for the OLD Building they are included NOW.
- Rent was reduced to reflect the New Lease with the new building
- Office Furniture was a one time purchase so it was removed
- Pest Control was required in the OLD Building but not in the new one.
- Taxes and Utilities was an extra fee in the OLD Building not in the new one
- Travel was removed it is personal to the owners
- All Expenses are clean, and all records are clean and up to date.
- There are no surprises with any of the expenses or books from Aqua Pure Clean

FINANCIAL

4. **Cash Flow to the Owner:** represents the total of the seller's discretionary earnings or SDE. This annual figure is net earnings before the deduction of interest expenses for debt financing, income taxes, depreciation, and amortization as allowed under Generally Accepted Accounting Principles (GAAP), and before any owner's salary or perks.

5. **Less:** Owners Compensation & Payroll Taxes – Historic figures are for the owner's draw and payroll taxes taken as a distribution.

6. **Less:** Depreciation - This category includes the owner's private health insurance premiums as well as expenses.

7. **Less:** Other Personal Expenses – The current owners included expenses for working from home that include home office, telephone, and other various expenses that a new owner might not incur.

8. **Reconciled to Federal Income Tax Returns** - The numbers in this exhibit are reconciled to the Federal income tax returns of the seller.

PHOTOS

AQUA
PURE CLEAN

PHOTOS

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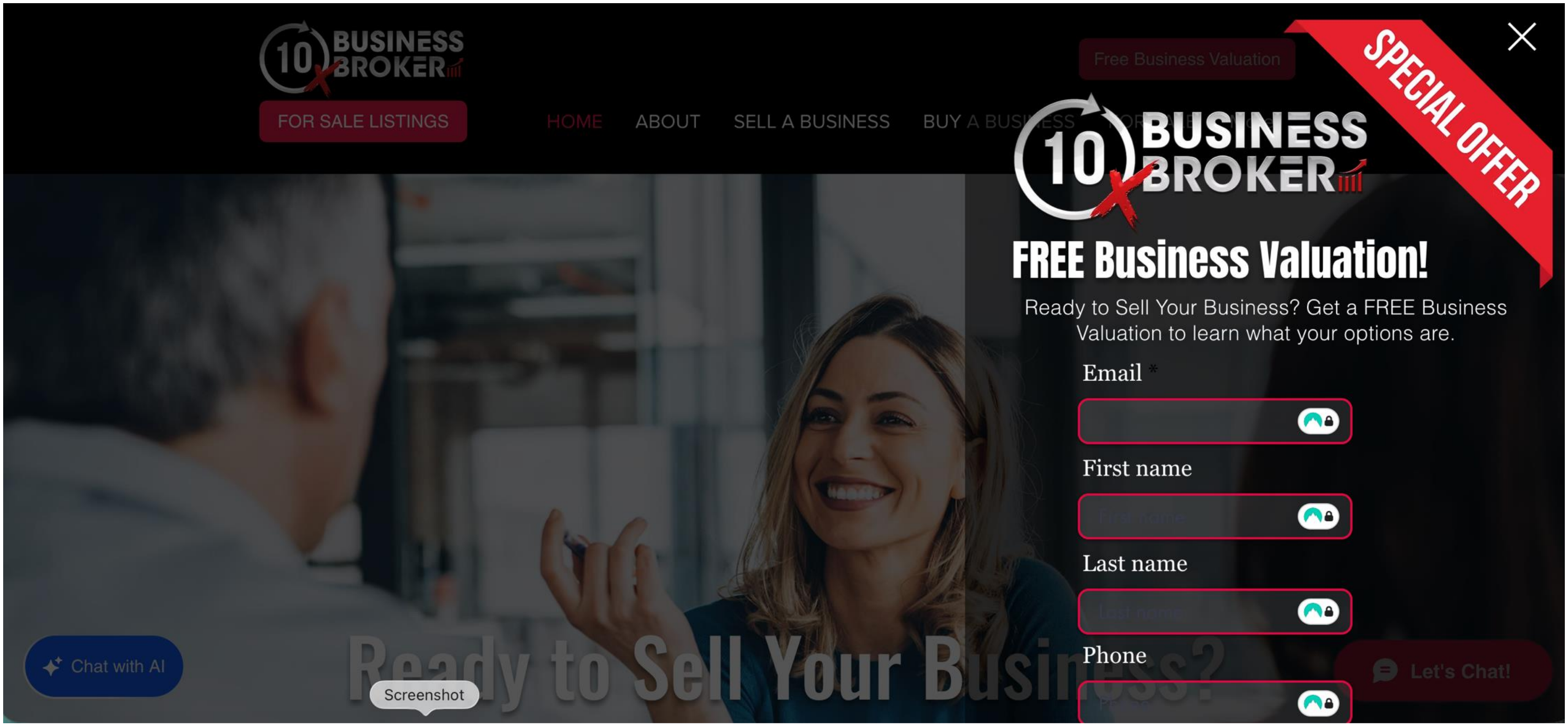

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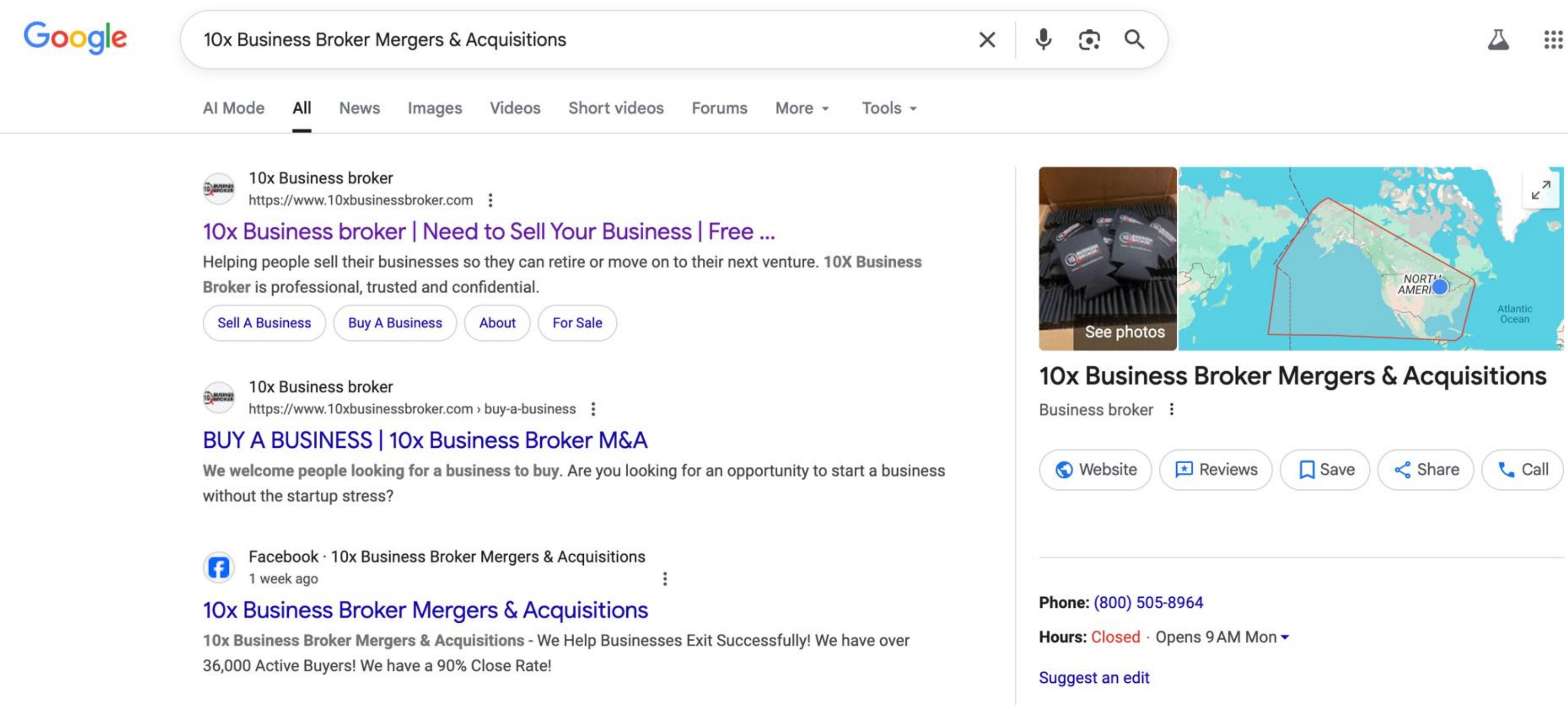

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